

11<sup>th</sup> edition

# The VSAT Report



## ORDER FORM - Please Use Capital Letters

Name: \_\_\_\_\_

Position: \_\_\_\_\_

Company: \_\_\_\_\_

Department: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

*The VSAT Report* @ £2,650 £ \_\_\_\_\_

Additional Copies @ £600 each £ \_\_\_\_\_

Courier @ £50 each Report £ \_\_\_\_\_

Total: £ \_\_\_\_\_

## Ways to Pay:

I enclose a cheque made payable for £ \_\_\_\_\_  
to Communication Systems Limited

**Credit card:** Please debit my credit card for £ \_\_\_\_\_

MasterCard  Visa  American Express

My card number is:

□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □

Expiry Date: □ □ / □ □ Security Code: □ □ □ □

Signature: \_\_\_\_\_

**By Bank Transfer to:** Natwest, St Albans Branch,  
10 St Peter's Street, St Albans,  
Herts, AL1 3LY, UK

**Sterling Account Number:** 45400601

**Sort Code:** 60-18-11

To order or for more information on **The VSAT Report** or our  
other services please mail or fax this form or contact us at:

**comsys**

Communication Systems Limited

42 Holywell Hill, St Albans, Hertfordshire, AL1 1BX, England

Telephone: +44-1727-832288 Fax: +44-1727-810194

Email: [adrian@comsys.co.uk](mailto:adrian@comsys.co.uk)

Web site: [www.comsys.co.uk](http://www.comsys.co.uk)

**comsys** was established in 1982 and is an acknowledged leader in the satellite industry consultancy business. Over the past 20 years, the company has forged a reputation both as an advisor and publisher of reliable and verified information on the satellite industry. Our services include:

- Custom research and reports
- Multi-client reports
- Financial and commercial due diligence
- Expert Witness advice
- Conferences and Seminars

**comsys** bases its reports and advice on first-hand, primary research. Staff have visited well over 500 companies in more than 80 countries as part of the company's efforts to ensure that it remains abreast of new product and service developments. **comsys** also maintains an extensive library of satellite-related information on companies and countries. We continually update our VSAT Industry Database which lists networks ranging from one to 60,000 sites in all areas of the world - it is this that gives **The VSAT Report** its unique and detailed window on the industry, its activities, developments and key players. **The VSAT Report** has played a key role with manufacturers and operators alike who use it as a base for marketing studies and strategic plans. Users have employed the study as a due diligence tool, a pre-qualification document and a confirmation of manufacturers' claims. **The VSAT Report** will assist your company in contract negotiations, business planning, product information collection, system comparison as well as offering an invaluable knowledge base of the entire market. It will also assist you in avoiding obsolescence in a fast moving global marketplace.

**comsys** undertakes custom research projects for commercial and government clients in all areas of the telecommunications business, but primarily specifically relating to the satellite market. We have also published regulatory and operational research and a major report on the potential addressable demand for broadband services globally. Our client base is drawn from manufacturers, operators, carriers and governments in Europe, Asia, Africa, Latin and North America.

**comsys** also organises and presents industry-leading conferences and seminars for the telecoms and satellite community. The conference division's strengths lie in its extensive international contact database, the global recognition of the company name - through its association with high quality research - and the consistent ability to deliver accurate, reliable and detailed business information.

**comsys**   
co.uk